



HILLS DISTRICT NETBALL ASSOCIATION
MINUTES OF EXECUTIVE COMMITTEE MEETING
7 November 2024

Present: Lisa Robertson, Peter Holman, Nicci Skene, Margaret Coe, Madi Morris, Lisette Smith
Apologies: Clare Ashpole, Kirsten Gossip, Sophie Koutchavlis, Doug MacColl, Jen Baker
In attendance: Sue Watts
Meeting opened: 6.30 pm

MINUTES AND ACTIONS FROM PREVIOUS MEETING

Confirmation of the Minutes of the Executive Committee meetings held on 10 October 2024 was moved by Madi Morris and seconded by Margaret Coe. The minutes were **approved** by the Committee.

CORRESPONDENCE:

The Committee noted that the following correspondence has been received since the last meeting.

Item Number	Date	From
1024-3	11/10/2024	Stuart Corbishley, Netball NSW - NNSW Council Meeting - Saturday 2 November 2024 - Notice and Papers now available.
1024-4	30/10/2024	Jillian Vernon, Netball NSW - Reminder and FAQs : November Council Meeting - Notice of Motion FAQs
1124-1	4/11/2024	Danielle O'Donnell, Netball NSW - REMINDER: Mens Metro League & Summer Series Important Information - Sydney Olympic Park Event Parking

REPORTS:

Treasurer

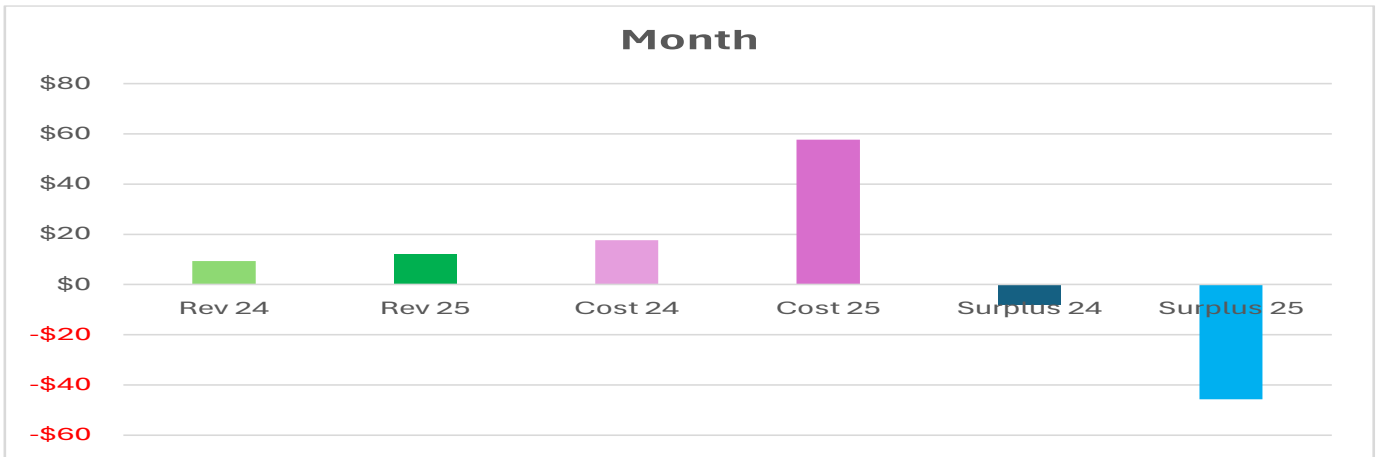
Month Results

October is the first month of the new year and is historically a quiet month.

Revenue was \$12k (up \$3k on FY24), Costs \$58k (up \$40k on Fy24) and surplus / (deficit) was \$46k loss (\$8k lost in FY24).

The main difference in the results year on year was registration revenue at \$5k (up \$5k on last year) from winter comp and rep income at \$6k (down \$3k on last year).

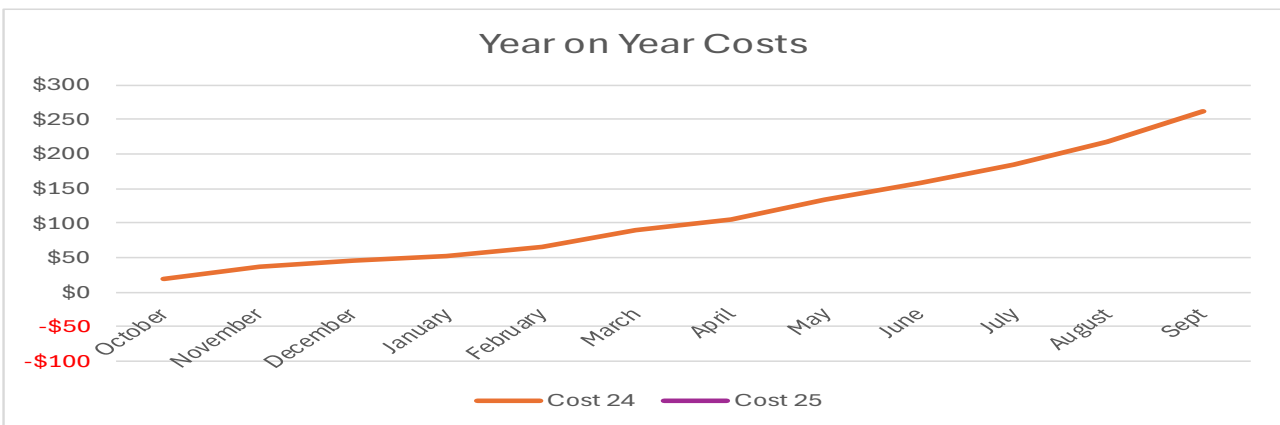
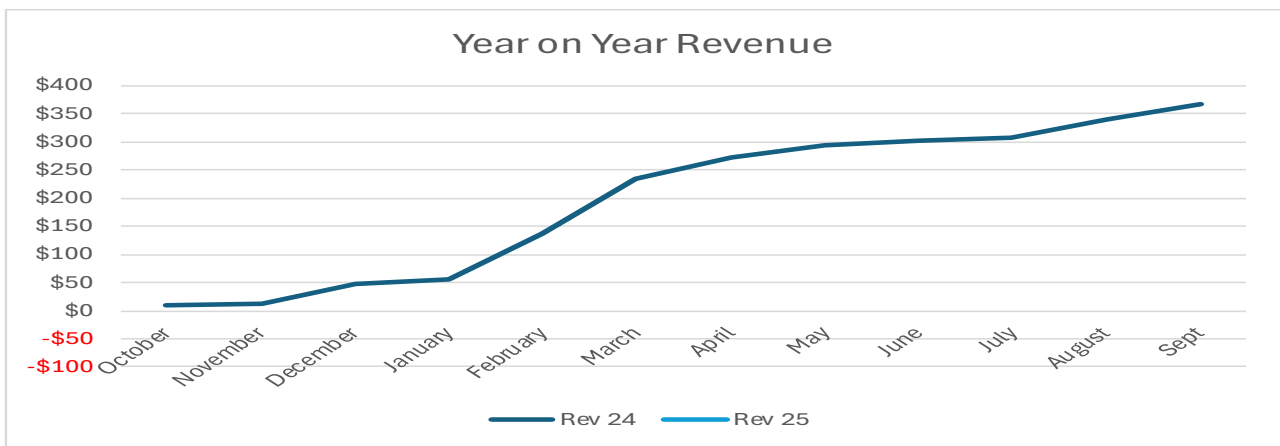
Costs were up \$40k year on year due to the Council billing \$35k for the rentals, audit up \$2k, Fitness and training up \$3k (as approved by Exec for reps) and some small savings.

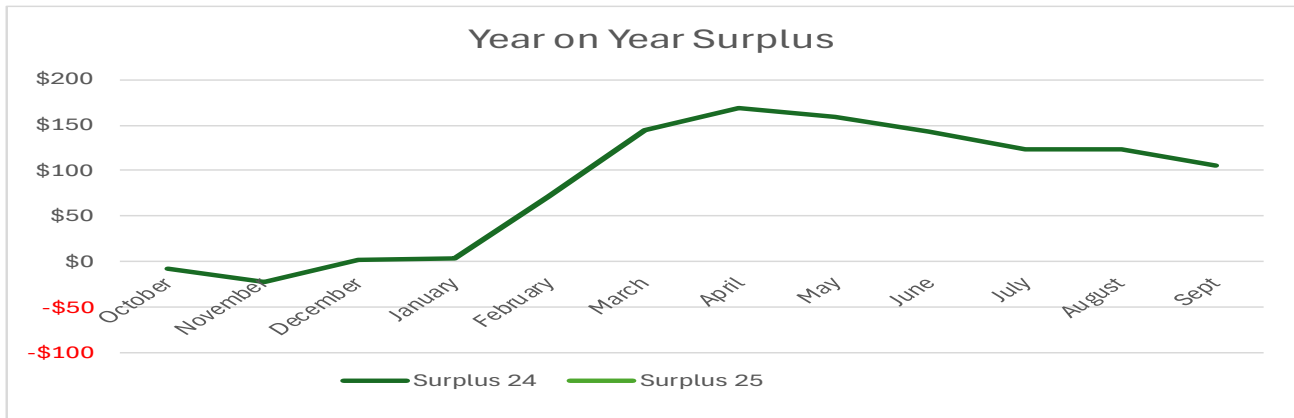


Year on Year comparison

With only month gone it is too early to comment on any trends or potential issues except that the lower rep income is potentially a timing difference and will be monitored.

Trending is consistent with Budget.





Balance Sheet

There is little change to prior month after allowing for the rentals. Cash has dropped \$52K in the month which reflects the payment to the council and a drop of \$10k in current liabilities. This is historically a poor cash period for HDNA with low registration and the ongoing monthly costs. No concerns are noted.

Fees Update

The draft fees have been sent out with the AGM papers.

NNSW confirmed fees at their council meeting on 2 November 2024.

Broadly the total fees are consistent with the discussion in the September meeting and are around the cost of “a cup of coffee.”

The Night Competition fees have been increased in line with the discussions in September BUT teams that register early can take advantage of an early bird discount that holds fees at the FY24 rate of \$300. Given that most teams registered late, it will be interesting to see if this encourages early registration. It allows us to talk about holding our costs and remaining competitive compared to other competitions.



2025 REGISTRATION FEES

Registration Fee	2025 HDNA Fee	2025 NNSW + NA (estimate)	2025 Total HDNA + NNSW + NA	2024 Total HDNA + NNSW + NA
Winter Junior Competition (individual) – 12 months	98.00	89.00	181.00	181.00
Winter NetSetGO Competition (individual) – 12 months	98.00	91.00	189.00	181.00
Winter Senior Competition (individual) - incl Cadets – 12 months	98.00	113.00	211.00	204.00
Non-playing	0.00	0.00	0.00	0.00
All Abilities	7.00	44.00	51.00	50.00
Night Competition (team entry)**	315.00	0.00	315.00	300.00
Winter Competition Junior half season (week 7) – 6 months	52.00	64.00	116.00	112.00
Winter Competition Senior half season (week 7) – 6 months	52.00	83.00	135.00	130.00
Senior Player (individual) – 3 months	26.00	51.00	77.00	74.00
Junior Player (individual) – 3 months	26.00	38.00	64.00	62.00
One Day Player (individual)	2.00	19.00	21.00	20.00

Other

As noted in the AGM the Audit was completed and Sue deserves huge credit for the hard work to get this done. The published results indicate a higher surplus than expected. This was due to NNSW not billing us for insurance for our indoor courts. We have been expecting \$35k upwards. We have queried this, and the initial feedback has been that they have not been billed themselves. We were issued an insurance cover note so we have cover. As the Insurer and NNSW complete their year-end audits we may yet be billed and hence the surplus for FY24 of \$67k is an anomaly. As a minimum I expect some catch up in FY25 with insurance cost increases. Current market rate increases are 10%-20% based on feedback from other insurers on other facilities. I have already flagged with NNSW regardless of any cost increase for the premium that we will be reviewing our insurance cover value in FY25 to make sure it goes up in line with building cost inflation.

Senior Representative Convenor

- Presentation Afternoon Tea was held last Saturday.
- Metro League and Senior State Titles trials are happening.
- Summer Series is in progress.

Junior Representative Convenor

- HDNA still need coaches for the 13s team and all squads. Madi to post on social media again. Lisa and Margaret to speak at the AGM.

Senior Registrar

- Nothing to report.

Junior Registrar

- NSG numbers at the end of the season = 345.
- Junior numbers = 1210.
- Registrations for 2025 – trialling a process to use more of the PlayHQ information to remove the manual process - details will be provided in the registration information that is sent out by Sue.

Umpire Convenors

- Nothing to report.

Night Comp Convenor

- Nothing to report.

Administration Report

- The Karcher indoor court floor cleaner has been serviced. There was a build-up of soap in the machine. The technician advised how the machine should be used to avoid this. These instructions were passed on to the cleaner. Other than that, for its age, the machine is in good condition. We could look at getting it serviced 6 monthly or yearly – currently this would cost \$341.00 each time. – **On hold for now.**
- Currently, the cleaner only uses the floor cleaner on the indoor court fortnightly. With the extra use that the indoor court is getting, should we look at cleaning the floor each week? I have spoken with the cleaner and she advised that it would be an extra \$80.00 including GST to do this. – **On hold for now.**
- The indoor court floor maintenance has been booked in for Friday 24 January 2025.
- Shoreline Flooring advised that they should be able to repair the netball post on the indoor court. The fitting that goes from the post into the floor has broken off and is in the floor. Sue will take a photo tonight of the post damage and email to Shoreline.
- One of the indoor court floor sweepers has been damaged and can't be repaired. Sue has sourced a similar sweeper for \$253.00. We can remove the pads from the damaged one and keep them as a spare to use between washes. – **Approved by Executive**

General Business

- Sue has submitted form to Netball NSW requesting 30 March 2025 for the HDNA Junior Rep Carnival. 23 March has been nominated as the backup date.
- Lisa and Lisette attended the Netball NSW dinner last Saturday night.
- Lisa has submitted paperwork to Julian Leaser MP's office for a grant to install security cameras at the courts. This grant is subject to the Liberal party winning government in the 2025 election.

Meeting closed at 7.25 pm

UPCOMING MEETINGS:

3rd Council Meeting and AGM – Saturday 16 November 2024

Executive Meeting – Friday 6 December 2024 (if required)