



**HILLS DISTRICT NETBALL ASSOCIATION**  
**MINUTES OF EXECUTIVE COMMITTEE MEETING**  
**11 July 2024**

**Present:** Lisa Robertson, Peter Holman, Doug MacColl, Clare Ashpole, Margaret Coe, Jen Baker, Madi Morris

**Apologies:** Nicci Skene, Linda Wilton, Kirsten Gossip, Sophie Koutchavlis

**In attendance:** Sue Watts

**Meeting opened:** 6.30 pm

**MINUTES AND ACTIONS FROM PREVIOUS MEETING**

Confirmation of the Minutes of the Executive Committee meetings held on 9 May and 6 June 2024 was moved by Clare Ashpole and seconded by Peter Holman. The minutes were **approved** by the Committee.

**CORRESPONDENCE:**

The Committee noted that the following correspondence has been received since the last meeting.

Item Number	Date	From
0624-3	5/06/2024	Chris Minns, Premier of NSW - Community Building Partnership 2023
0624-4	14/06/2024	Danielle O'Donnell, NNSW - 2024 HART Junior State Titles Information
0624-5	17/06/2024	Katrina Travers, PHNC - Moving player from 11/3 to 11/1 team
0624-6	18/06/2024	Kaila Lawrence, NNSW - 2024 Netball NSW Pride Round - DOOLEYS Metro League
0624-7	24/06/2024	Jenny Moroney - HDNA U12 State Titles Team
0624-7	28/06/2024	Danielle O'Donnell, NNSW - HART Junior State Titles Key Information
0724-1	1/07/2024	Karyn West, Ryde Sapphires - Modifications to Ryde Sapphires Netball Club Additional Uniform – <b>Approved by Executive</b>
0724-2	2/07/2024	Stacy Harding, Netball NSW - HART JST Managers Meeting
0724-3	5/07/2024	Madi Morris, HDNA - reply to Jenny Moroney 24/06/24 email
0724-4	9/07/2024	Katherine Mangion, HSC - Pennant Hills Park - Road Works - Wednesday 10 to Friday 12 July 2024
0724-5	9/07/2024	Caroline Knight - Junior Rep Program

**REPORTS:**

**Treasurer**

We have been successful in receiving the Community Building Partnership grant for \$18,000. This will be put towards the upgrades of Courts 1 and 2.

We have also received a Community Volunteers grant for \$2,500. This will be used for HDNA Jackets and shorts for the Umpires Committee.

## June Results

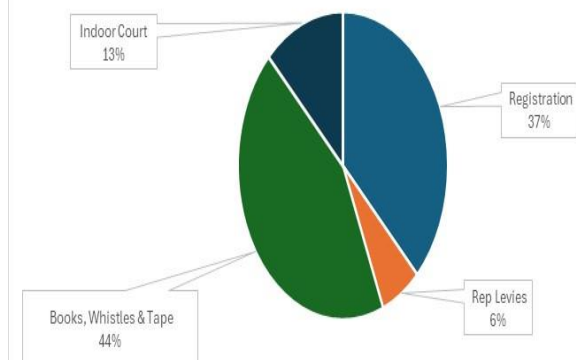
June delivered a loss of \$17K from Revenue of \$8K and expenses of \$25K. YTD surplus is \$155K.

There were some small movements in registration in the month with income of \$3K. Other income was \$4K which was mainly from Café (\$2K), Uniforms (\$1K) and Indoor Court (\$1K). June costs included State titles Accommodation costs of \$11K and fees of \$5K. The other costs were broadly in line with expectations.

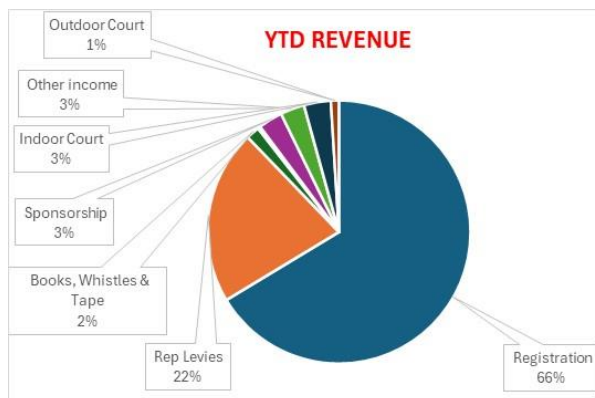
### PROFIT AND LOSS

	June	YTD
<b>Revenue</b>		
Registration	\$ 3	\$ 201
Rep Levies	\$ 1	\$ 65
Books, Whistles & Tape	\$ -	\$ 5
Carnival Income	\$ -	\$ 1
Sponsorship	\$ -	\$ 9
Other income	\$ 4	\$ 9
Indoor Court	\$ 1	\$ 10
Outdoor Court	\$ -	\$ 3
<b>TOTAL</b>	<b>\$ 8</b>	<b>\$ 302</b>
<b>Costs</b>		
<b>Payroll</b>		
Wages	\$ 3	\$ 32
Superannuation	\$ 0	\$ 4
	<b>\$ 3</b>	<b>\$ 38</b>
<b>Operations</b>		
Cleaning	\$ 2	\$ 15
Trophies & Gifts	\$ -	\$ 11
Audit/Accounting Fees	\$ -	\$ 8
Books, Whistles, Bandages	\$ 1	\$ 6
Event Expenses	\$ -	\$ 4
NNSW & Deregistration	\$ -	\$ 4
Honourariums	\$ -	\$ 2
Print, Post & Stationery	\$ -	\$ 3
General/Sundry Expenses	\$ -	\$ 4
Uniforms	\$ 2	\$ 4
Umpires	\$ -	\$ 0
Computer Services	\$ -	\$ 3
Executive Expenses	\$ -	\$ 1
Bank Charges	\$ -	\$ 0
Security Monitoring	\$ -	\$ 0
Filing Fees	\$ -	\$ 0
Affiliation Fees	\$ -	\$ 0
Insurance	\$ -	\$ 0
	<b>\$ 6</b>	<b>\$ 66</b>
<b>Facilities</b>		
Indoor Court Expenses	\$ -	\$ 0
Repairs & Maintenance	\$ -	\$ 11
	<b>\$ -</b>	<b>\$ 11</b>
<b>Reps</b>		
Representative Teams	\$ -	\$ -
Accommodation & Meals	\$ 11	\$ 15
Rep expenses - photos, banner	\$ -	\$ 1
Carnival Entries	\$ -	\$ 2
Fitness & Training	\$ -	\$ 1
NSW Netball Registrations	\$ -	\$ 1
Umpires - Representative Teams	\$ -	\$ 1
Reps Equipment	\$ -	\$ 1
Representatives Celebrations	\$ -	\$ 2
ML & NID Fees	\$ -	\$ 3
Travel Expenses	\$ -	\$ 5
State Championship Fees - all	\$ 5	\$ 14
	<b>\$ 16</b>	<b>\$ 46</b>
<b>Total Expenses</b>	<b>\$ 25</b>	<b>\$ 158</b>
Interest Income		\$ 11
<b>Net Profit</b>	<b>-\$ 17</b>	<b>\$ 155</b>

### MONTHLY REVENUE



### YTD REVENUE



## Year-to-Date P&L

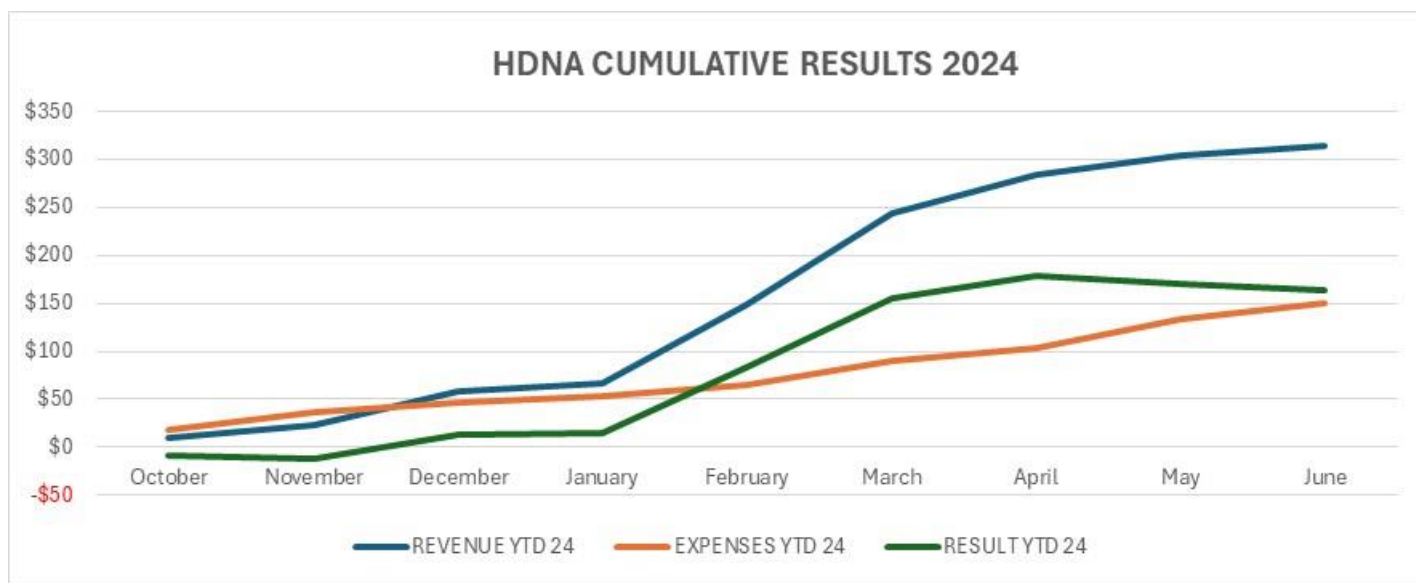
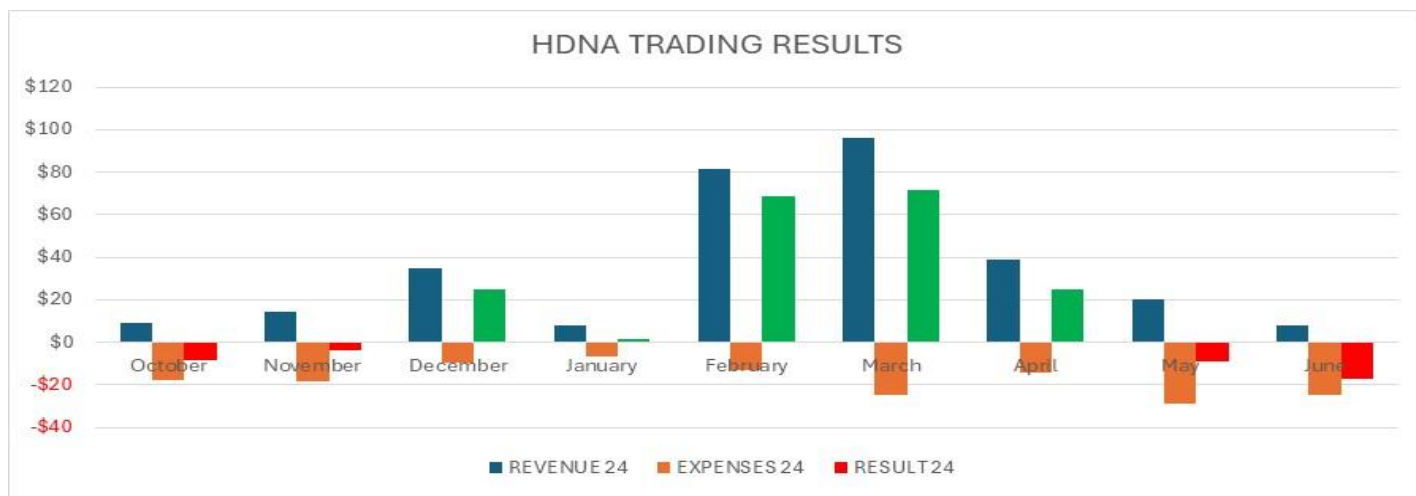
HDNA continues to expect to have a small operating surplus for the year with income and costs balanced.

Whilst the main income remains registrations principally in February and March, which account for 66% of total income, HDNA have been successful in generating other income from Reps (\$65K YTD), Sponsorship (\$9K), Court hire (\$10K YTD) other income including café (\$9K). This other income balances against the ongoing operational costs.

Reps has generated \$65K YTD against costs of \$46K YTD. Additional costs are expected as the rep season closes out post Junior state titles. Generally, Reps costs are balanced by income.

The Indoor court has generated income of \$10K against repairs and maintenance of \$10K.

The new Swifts and Giants merchandise has achieved \$1K YTD against an inventory outlay of \$2.5K. With the season yet to finish there may be additional income, but it is unlikely to cover the inventory outlay. The Exec should revisit this for next year and consider how to build upon the initiative.

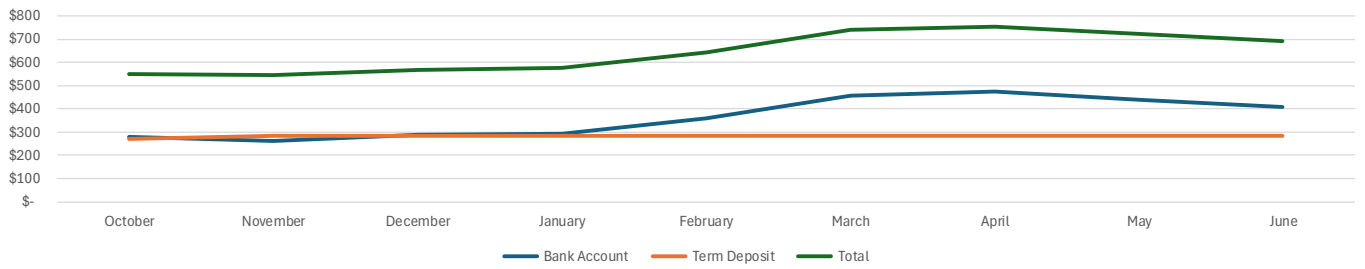


## Balance Sheet

The Balance sheet remains strong with Net Assets of over \$1.2M. Of this the most significant asset is \$0.7M of cash and a further \$0.5M relates to Property.

HDNA has a cash balance of \$721K of which \$439K is held as cash at bank and a further \$282K on deposit.

## CASH



Cash	October	November	December	January	February	March	April	May	June
Bank Account	\$ 278	\$ 262	\$ 287	\$ 293	\$ 360	\$ 455	\$ 473	\$ 439	\$ 407
Term Deposit	\$ 272	\$ 282	\$ 282	\$ 282	\$ 282	\$ 282	\$ 282	\$ 282	\$ 283
<b>Total</b>	<b>\$ 550</b>	<b>\$ 545</b>	<b>\$ 569</b>	<b>\$ 575</b>	<b>\$ 642</b>	<b>\$ 738</b>	<b>\$ 755</b>	<b>\$ 721</b>	<b>\$ 690</b>

HDNA have debtors of \$4K against total creditors of \$27K. This is not considered a risk given the positive trading surplus and cash held. There are payroll liabilities of \$4K.

There is an adjustment of \$20K that has been posted to the Balance sheet and is being carried. That will be cleared at year end.

	October	November	December	January	February	March	April	May	June
<b>Cash - Bank</b>	\$ 278	\$ 262	\$ 287	\$ 293	\$ 360	\$ 455	\$ 473	\$ 439	\$ 407
<b>Term Deposit</b>	\$ 272	\$ 282	\$ 282	\$ 282	\$ 282	\$ 282	\$ 282	\$ 282	\$ 283
<b>Total Cash</b>	<b>\$ 550</b>	<b>\$ 545</b>	<b>\$ 569</b>	<b>\$ 575</b>	<b>\$ 642</b>	<b>\$ 738</b>	<b>\$ 755</b>	<b>\$ 721</b>	<b>\$ 690</b>
<b>Debtors</b>	\$ 2	\$ 0	\$ 4	\$ 0	\$ 8	\$ 1	\$ 6	\$ 4	\$ 4
Uniforms	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6
Petty Cash	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ -	\$ -
<b>Other Assets</b>	<b>\$ 8</b>	<b>\$ 7</b>	<b>\$ 10</b>	<b>\$ 6</b>	<b>\$ 14</b>	<b>\$ 7</b>	<b>\$ 13</b>	<b>\$ 10</b>	<b>\$ 10</b>
<b>Current Assets</b>	<b>\$ 558</b>	<b>\$ 551</b>	<b>\$ 579</b>	<b>\$ 581</b>	<b>\$ 656</b>	<b>\$ 745</b>	<b>\$ 768</b>	<b>\$ 731</b>	<b>\$ 700</b>
Indoor Court - NBV	\$ 21	\$ 21	\$ 21	\$ 21	\$ 21	\$ 21	\$ 21	\$ 21	\$ 21
Outdoor Court - NBV	\$ 460	\$ 460	\$ 460	\$ 460	\$ 460	\$ 460	\$ 460	\$ 458	\$ 458
Other Fixed Assets	\$ 48	\$ 48	\$ 48	\$ 48	\$ 48	\$ 48	\$ 48	\$ 48	\$ 48
<b>Fixed Assets</b>	<b>\$ 529</b>	<b>\$ 529</b>	<b>\$ 529</b>	<b>\$ 529</b>	<b>\$ 529</b>	<b>\$ 529</b>	<b>\$ 529</b>	<b>\$ 527</b>	<b>\$ 527</b>
<b>Total Assets</b>	<b>\$ 1,087</b>	<b>\$ 1,080</b>	<b>\$ 1,108</b>	<b>\$ 1,110</b>	<b>\$ 1,184</b>	<b>\$ 1,273</b>	<b>\$ 1,296</b>	<b>\$ 1,258</b>	<b>\$ 1,227</b>
<b>Creditors</b>	<b>-\$ 32</b>	<b>-\$ 28</b>	<b>-\$ 30</b>	<b>-\$ 30</b>	<b>-\$ 38</b>	<b>-\$ 54</b>	<b>-\$ 54</b>	<b>-\$ 23</b>	<b>8</b>
Payroll liabilities	-\$ 2	-\$ 3	-\$ 4	-\$ 5	-\$ 3	-\$ 4	-\$ 2	-\$ 4	4
<b>Total Liabilities</b>	<b>-\$ 35</b>	<b>-\$ 32</b>	<b>-\$ 34</b>	<b>-\$ 35</b>	<b>-\$ 41</b>	<b>-\$ 58</b>	<b>-\$ 56</b>	<b>-\$ 27</b>	<b>12</b>
<b>Net Assets</b>	<b>\$ 1,052</b>	<b>\$ 1,048</b>	<b>\$ 1,073</b>	<b>\$ 1,075</b>	<b>\$ 1,143</b>	<b>\$ 1,215</b>	<b>\$ 1,241</b>	<b>\$ 1,231</b>	<b>\$ 1,215</b>
Retained Earnings	\$ 1,060	\$ 1,060	\$ 1,060	\$ 1,060	\$ 1,060	\$ 1,060	\$ 1,060	\$ 1,060	\$ 1,060
Current Year Earnings	-\$ 8	-\$ 12	\$ 13	\$ 14	\$ 83	\$ 155	\$ 180	\$ 171	\$ 154
<b>Total Equity</b>	<b>\$ 1,052</b>	<b>\$ 1,048</b>	<b>\$ 1,073</b>	<b>\$ 1,075</b>	<b>\$ 1,143</b>	<b>\$ 1,215</b>	<b>\$ 1,241</b>	<b>\$ 1,231</b>	<b>\$ 1,214</b>

### Cash Movement

Cash movement in the month was an outflow of \$34K. This was from the loss of \$17K, Creditors payments of \$14K and GST liabilities paid.

### Recommendation

As noted in April, it is estimated that HDNA requires cash of \$200K each year to cover costs.

After 3 months, the revenue and expenses continue to indicate that HDNA is carrying surplus cash in its current account that could be invested in a term deposit.

The Treasurer recommended that HDNA place an additional \$200K on term deposit to generate a potential extra \$11K per annum.

## Senior Representative Convenor

- Senior State Titles were held over the June Long weekend. Thank you and congratulations to all involved on a great weekend of netball. We had some great wins but unfortunately had two serious injuries.
  - Opens finished in 4<sup>th</sup>
  - 17s finished 11<sup>th</sup>
  - 15s finished 15<sup>th</sup>
- Metro League teams 2,3 and 4 are all in the top four, with team 1 sitting 6<sup>th</sup>.
- There has been some reshuffling of players and new registrations to accommodate injuries, sickness and absences.

## Junior Representative Convenor

- Junior State Titles were held last weekend.
  - 12s finished 7th (Division 2)
  - 13s finished 6th (Division 2)
  - 14s finished 15<sup>th</sup> (Championship)
- A special mention to the 12s who due to injury and illness started the weekend with 9 players. Unfortunately, they suffered another injury so finished the weekend with 8 players. This was a fabulous effort.
- Margaret asked for approval to replace one of the team benches which broke over the weekend – **Approved by Executive**
- The new ice baths Margaret purchased earlier in the season were a great success.
- Thank you to Merren from Thornleigh Performance Physiotherapy, for being our physio for the weekend.

## Senior Registrar

- Clare has been contacted by Ryde Sapphires regarding the deregistration of Toni Bauer. As Toni has not taken the court this season due to injury, they have asked for a refund of the HDNA portion of her fees. – **Approved by Executive**
- Borrowing – Hornsby Lions C1 borrowed a player from Cadet 2. As Cadet 2 is a higher grade to C1, Hornsby Lions will lose points and goals for this game.
- Clare asked for approval to purchase trophies for grand finalists. Clare and Sue to price trophies/glasses.

## Junior Registrar

- Some issues with borrowing have taken place with poor practices by clubs in relation to maintaining correct information on the scoresheets. The clubs in question have been spoken to directly and have been reminded of the process and impact of incorrect borrowing.
- Late registrations have tapered off.
- Nicci requested Executive approval to purchase the NetSetGO medals and Junior trophies. Nicci and Sue to price trophies.
- Nicci will be away for NSG round 14 - Di will be there to do the presentation and Lara will assist.
- Sue to contact Giants and Erin O'Brien to attend NSG and/or Junior Grand Final presentation.

## Umpire Convenors

After the sunny weather was favourable to netball players in Round 8, the Umpires Committee were able to complete some more badging for the season!

Badging Summary (so far this year) :

- 1 x National B - Congratulations Zoe W from WPH
- 18 x National Cs
- 15 x Umpire Certificates

National Badges will be awarded at the end of season Presentation (Semi Final day after the last game).

Thank you to all the clubs for their tokens of appreciation and efforts towards umpire appreciation round in 2024. It was lovely to see everyone coming together on the day. There were some exceptionally creative tokens of appreciation which we thank those teams and managers for going above and beyond.

Both State Titles competitions have now been completed. Thank you to all the umpires that represented Hills well over the weekends. We hope it was an enjoyable experience for all.

Kirsten and Madi have started organising behind the scenes work for the finals series. The HDNA convenors allocate umpires for all finals series games. Stay tuned for more updates on this.

### **Night Comp Convenor**

No report

### **Administration Report**

- Sue has received a quote to repair the roof of the indoor court from ANZ Roofing and has contacted them about when they will be able to complete the work.
- A replacement hot water service has been installed (by Hornsby Shire Council) for the upstairs kitchen.
- Sue has asked both the Senior and Junior Representative Convenors to jot down their duties to update their role descriptions.
- Reminder that Round 10 - 26 & 27 July – is the Crazy Hair & Sock weekend fundraiser for Kids with Cancer.

### **General Business**

- The HDNA Executive wish to thank Linda Wilton for her time as Treasurer. Linda stepped into this role last year. Linda will be beginning a new adventure in Canada due to her husband's work transfer. Hopefully we will see you back at HDNA in a couple of years.
- Doug McColl has kindly volunteered to return to HDNA as Treasurer and was voted in at the last Council meeting. From today, Doug will also take on the Public Officer role.
- Eliza Baker and Madi Davis from our 15s will be playing with the Australian Junior Indoor Netball team in the tri-series against New Zealand and South Africa, in New Zealand in July.
- Umpire Recognition Program – Valour will be donating an umpiring jacket to a deserving umpire each week. Kirsten and Madi will be making these selections. Jackets will be presented at the Umpires Presentation Afternoon Tea on semi-final day.
- Cherrybrook did not complete their allocated control duty on Saturday 29<sup>th</sup> July. They will receive a fine.

### **Meeting closed at 9.30pm**

### **UPCOMING MEETINGS:**

President's Meeting – Thursday 25 July 2024

Executive Meeting – Thursday 22 August 2024

2<sup>nd</sup> Council Meeting – Wednesday 28 August 2024

Executive Meeting – Thursday 12 September 2024

Executive Meeting – Thursday 10 October 2024

Executive Meeting – Thursday 7 November 2024

3<sup>rd</sup> Council Meeting and AGM – Saturday 16 November 2024

Executive Meeting – Friday 6 December 2024 (if required)